



"Management and organizational record keeping has become a breeze since AHEAD, Inc. hired Soft Trac, LLC to install MIP Fund Accounting."

-Stephanie Packard, the Finance Director and Property Manager, AHEAD

Case Study

AHEAD saves time with reporting.



In 1991, AHEAD, Inc. became Northern New Hampshire's first regional non-profit community development organization dedicated to providing housing and economic opportunities to families of limited means.

AHEAD is based in Littleton, NH and provides services throughout northern Grafton and Coös Counties. Affordable Housing, Education, and Development are in the forefront of the mission at AHEAD. AHEAD meets the community's challenges for affordable housing, saving strategies, investing styles, and guidance on home repair with a unique style at the HomeOwnership Center, through regularly scheduled workshops,

Since opening its doors in January of 2000, the HomeOwnership Center has accomplished:

- Educating 446 potential homeowners
- Helped 122 families become successful homeowners
- Leveraged over \$10 MILLION in home loans invested in NH real estate
- Assisted resource-limited households in saving over \$360,000 in down payments

Management and organizational record keeping has become a breeze since AHEAD, Inc. hired Soft Trac, LLC to install MIP Fund Accounting. By choosing Soft Trac, AHEAD saves time with reconciliation and customizing of reports to meet the special needs of property management.

Stephanie Packard, the Finance Director and Property Manager for AHEAD, knows first-hand how Soft Trac has proven that stellar performance and knowledge of system-wide modular opportunities, have put AHEAD out in front in the non-profit accounting arena.

As Stephanie Packard puts it, "AHEAD needed the leader in the industry, and to get there, we chose Soft Trac. The days of double entries are over thanks to Sue and Darla! MIP Fund Accounting has had a very positive impact on our customer service here at AHEAD. We now have the ability to track tenant activity, keep current with tenant accounts and manage journal entries."

"Our conversion to MIP Fund Accounting was truly an unconditional experience. Soft Trac worked with us every step of the way to accomplish a smooth and fast transition to MIP."

"Because of Darla and Sue's collective base of knowledge in Accounting practices, I know every question will be answered thoroughly." Stephanie added, "I highly recommend Sue and Darla for their knowledge and ability to deliver Soft Trac's products and support services effectively and with such patience!"



CAMPBELL
AWARD
User Satisfaction
2005

More than 9,000 nonprofits and government organizations rely on Sage MIP Fund Accounting.

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